



BulliesOut Freelance Business Development Consultant Role

About BulliesOut

Award winning charity BulliesOut, founded in 2006, is one of the UK's only charities dedicated to preventing bullying behaviour. Our work is delivered across the UK and each year, through our work, we provide anti-bullying workshops, training, youth engagement programmes and mentoring support to a minimum of 15,000 people.

Our mission is simple – to support individuals, schools, youth and community settings and the workplace through positive and innovative anti-bullying programmes and to empower individuals to achieve their full potential.

Our vision is for all young people to recognise their self-worth and potential and to flourish in a positive, caring environment free from bullying behaviour and abuse.

About The Role:

As BulliesOut continues to expand its reach across Wales and the UK, we are seeking a motivated and enthusiastic **(Freelance) Business Development Consultant** to help grow our impact and create new opportunities.

This flexible, self-employed position is ideal for someone who enjoys networking, building meaningful relationships, identifying new business opportunities, and contributing to a purpose-driven organisation that makes a real difference in communities and workplaces.

Working on a commission-only basis, you will receive **commission on business you generate**, with no cap on earnings, giving you the freedom to build your own pipeline and maximise your income.

Key Responsibilities

- Promote the services of BulliesOut to individuals, organisations and businesses.
- Identify and develop new business opportunities for BulliesOut with new and existing clients.
- Build and maintain strong relationships with organisations, schools, businesses, and community partners.
- Generate leads through networking, referrals, outreach, and business development activities.
- Arrange meetings and present BulliesOut's services to prospective clients and partners.
- Work collaboratively with the wider team to convert opportunities into long-term partnerships.
- Represent BulliesOut professionally and act as an ambassador for the organisation's mission and values.
- Work collaboratively with the BulliesOut team to support client onboarding.



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Who We're Looking For:

- Proven experience in sales, business development or account management.
- Confident communicator with strong networking and relationship building skills
- Skilled at building relationships and opening doors to new opportunities.
- Self-starter who thrives working independently and managing their own time.
- Proactive, self-motivated, and results driven.
- Well-connected, with an established professional network across Wales and/or the UK that can be leveraged to generate new business opportunities and partnerships.
- Passionate about supporting organisations and communities through positive change.
- Passionate about mental health, wellbeing, and creating safer, more inclusive environments for individuals and communities.
- IT proficient particularly in the use of webinar platforms e.g. ZOOM, Microsoft Teams, also PowerPoint and Word.
- Car driver and use of a car

Experience in fundraising, or partnership development would be advantageous, but we also welcome applications from individuals with a natural ability to connect with people and generate opportunities.

If you're ready to make a positive impact and are excited by the chance to combine business development with social impact while benefiting from a generous **commission structure and uncapped earning potential**, we'd love to hear from you.

Recruitment Process:

Send a completed application form, with your CV (which details how you meet the role specification) to: mail@bulliesout.com

Provide the names and contact details for two referees who can be contacted to provide a reference.